

Massachusetts Division of Insurance
Annual Report of Membership
in Insured Preferred Provider Plans by Plan Type
as of December 31, 2002

	MEDICAL Insured Preferred Provider Plans ¹ Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Members at End of 2002	Total 2002 Members
1	Aetna Life Insurance Company	650	436	2,257	0	5,366	696	770	12,478	25,335	0	4,470	2,812	33,692	6,025	94,987
2	Allianz Life Insurance Company of America	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3	Blue Cross and Blue Shield of Massachusetts, Inc.	2,499	658	7,255	671	12,613	354	3,182	1,096	39,260	1,702	16,174	7,428	8,242	9,145	110,279
4	(The) Chesapeake Life Insurance Company	30	1	30	6	52	5	7	2	78	0	64	59	14	40	388
5	CIGNA HealthCare of Massachusetts, Inc. ²	28	1	93	0	246	40	109	62	499	1	201	96	132	380	1,888
6	Combined Insurance Company of America ³	0	0	0	0	0	1	6	3,757	2	0	3	0	0	0	3,769
7	ConnectiCare of Massachusetts, Inc.	1	15	0	0	3	28	936	238	6	0	0	4	0	59	1,290
8	Connecticut General Life Insurance Company	69	5	332	8	841	16	329	54	3,021	0	921	636	303	1,125	7,660
9	Corporate Health Insurance Company	0	0	9	0	11	0	1	0	60	0	26	11	51	16	185
10	Fortis Benefits Insurance Company	839	7	7	317	151	0	6	0	294	244	98	27	97	176	2,263
11	Fortis Insurance Company	146	0	61	11	364	4	19	2	391	8	114	101	50	43	1,314
12	GE Group Life Assurance Company ⁴	4	0	3	0	79	0	2	11	208	0	51	27	25	19	429
13	Gerber Life Insurance Company	591	0	127	53	118	0	0	0	146	347	90	273	8	61	1,815
14	Great-West Life & Annuity Insurance Company	0	0	4	0	160	0	0	0	27	0	4	0	38	10	243
15	Guarantee Trust Life Insurance Company ³	67	377	106	6	190	5	80	25	1,451	4	1,075	223	1,386	1,139	6,134
16	(The) Guardian Life Insurance Company of America	123	38	519	16	878	30	80	31	3,325	5	1,122	630	547	1,512	8,856
17	Harvard Pilgrim Health Care, Inc.	618	34	757	50	1,516	24	69	44	5,280	3	3,573	1,498	1,842	1,129	16,437
18	Health New England, Inc.	15	2,082	6	0	4	350	3,788	1,446	12	0	0	4	1	77	7,785
19	HPHC Insurance Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20	John Alden Life Insurance Company	395	45	316	359	897	52	875	154	1,152	14	717	364	341	282	5,963
21	Legion Insurance Company	1	0	0	0	4	10	142	41	15	0	9	0	0	5	227
22	Markel Insurance Company ³	3	676	383	2	371	2	6	58	119	0	173	11	282	76	2,162
23	(The) MEGA Life and Health Insurance Company	473	226	634	32	225	251	818	405	3,620	52	738	522	5,497	345	13,838
24	Metropolitan Life Insurance Company ⁵	9	3	10	4	153	31	250	97	460	0	152	34	81	14	1,298
25	Mid-West Life Insurance Company of Tennessee	517	48	211	51	373	33	147	58	565	73	374	368	35	230	3,083
26	Mutual of Omaha Insurance Company ⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
27	New England Life Insurance Company	301	2	56	11	249	5	150	42	567	17	289	91	138	35	1,953
28	OneBeacon America Insurance Company ³	5	9	7	2	32	11	827	46	241	1	87	31	404	87	1,790
29	Trustmark Insurance Company	0	0	0	0	17	0	1	0	76	0	16	15	4	11	140
30	Tufts Associated Health Maintenance Organization, Inc.	990	242	2,793	52	6,508	329	1,989	951	17,553	11	7,507	3,975	3,968	3,714	50,582
31	UniCARE Life and Health Insurance Company	80	18	313	18	354	27	337	225	1,272	0	596	324	413	346	4,323
32	United HealthCare Insurance Company	393	5	3,215	25	3,179	8	996	46	6,359	6	3,082	1,321	2,281	2,817	23,733
33	United of Omaha Life Insurance Company ⁷	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total MEDICAL Plan Members	8,847	4,928	19,504	1,694	34,954	2,312	15,922	21,369	111,394	2,488	41,726	20,885	59,872	28,918	374,814
	2002 Massachusetts Population ⁸	228,577	133,462	543,434	15,431	735,606	71,721	459,116	153,399	1,474,160	10,416	656,486	485,747	689,925	770,321	6,427,801
	2002 Market Penetration Rate ⁹	3.87%	3.69%	3.59%	10.98%	4.75%	3.22%	3.47%	13.93%	7.56%	23.89%	6.36%	4.30%	8.68%	3.75%	5.83%

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¹ Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Effective January 1, 1999, Healthsource of Massachusetts Inc. changed its name to CIGNA HealthCare of Massachusetts, Inc.

³ Carrier only offers a "student only" medical insured preferred provider plan.

⁴ Effective January 1, 2001 Phoenix American Life Insurance Company changed its name to GE Group Life Assurance Company.

⁵ Effective August 31, 1996, New England Life Mutual Life Insurance Company merged into Metropolitan Life Insurance Company which is the surviving entity.

⁶ Mutual of Omaha Insurance Company reported zero insured members as of December 31, 2002.

⁷ United of Omaha Life Insurance Company reported zero insured members as of December 31, 2002.

⁸ 2002 Population Source: Table TCO-EST2002-02-25 Massachusetts County Population Estimates and Population Change: July 1, 2001 to July 1, 2002, Population Division, U.S. Bureau of the Census, April 17, 2003

⁹ Total MEDICAL insured preferred provider plan members in each county divided by the 2002 population in each county.